

M·C·A

MANAGEMENT
CONSULTANCIES
ASSOCIATION

A case study in transformation...

From humble beginnings...



- 63 members - an increase of 50% in the last two years
- Combined fee income of £6.5 billion = ? of the UK market
- 50th Anniversary next year

From humble beginnings....

Clients



- Most large organisations use consultants on a regular basis
- Professional procurement practices
- UK market the most developed in Europe



Consulting firms

- Major, global players
- Rise of the niche firm
- Market perceptions developing



Consultants

- 40,000 consultants in MCA member firms
- “War for talent”
- Work/life balance